

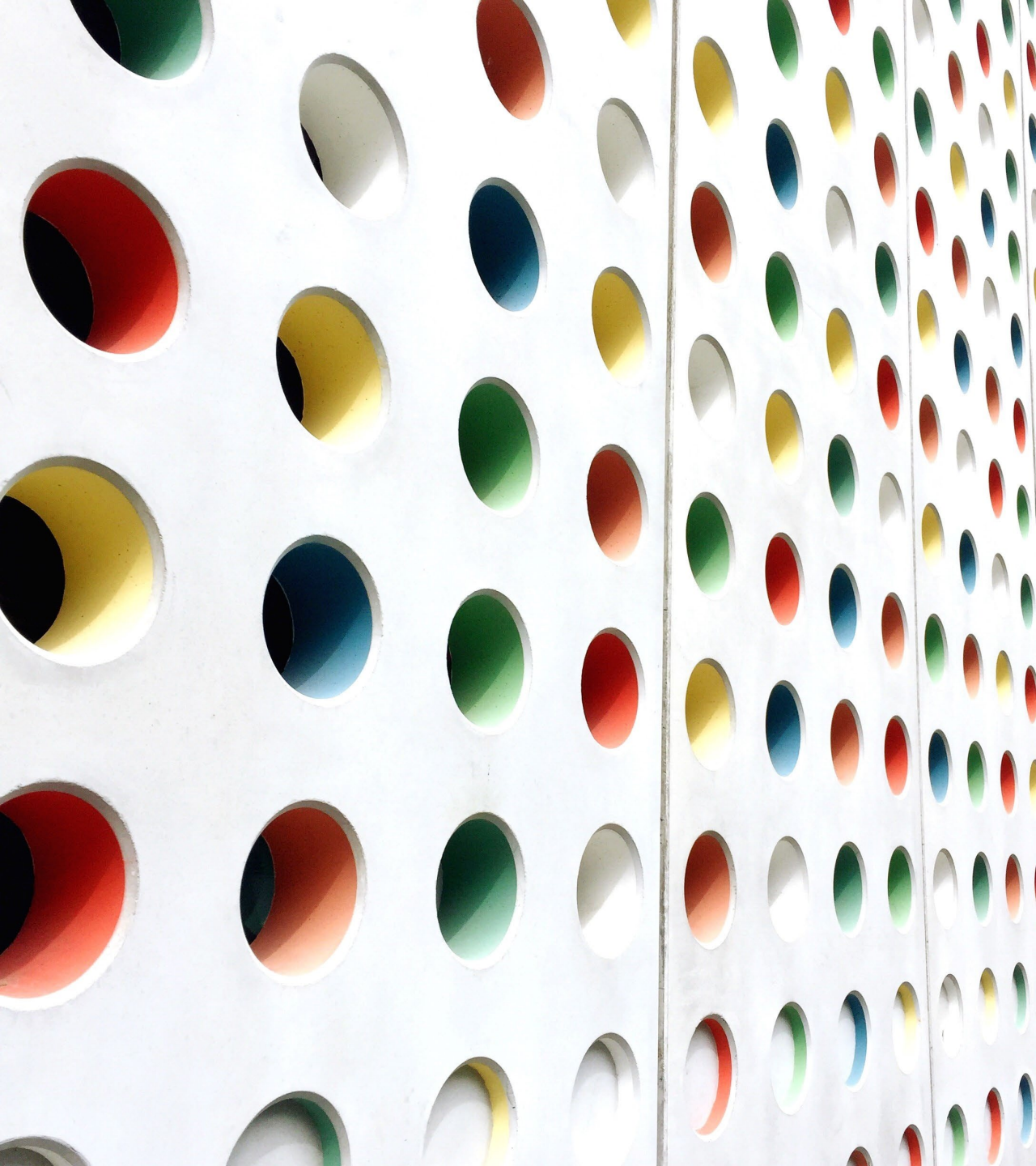
Welcome to the 2024

Missouri Department of Transportation
Civil Rights & DBE Training

Symposium

HOSTED BY





DBE Supportive Services

2023 - 2024

Sponsored by



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What are DBE Supportive Services

The Missouri Department of Transportation's Supportive Services program is the flagship program of the External Civil Rights Division designed to assist DBE firms in the development of capability and capacity and be better positioned to successfully bid on MoDOT projects.



Entrepreneurship Training Program

- DBE EXECUTIVE ROUNDTABLE

The MoDOT *Supportive Services Entrepreneurial Training Program* assists DBE firm owners anticipating future success in building specific and measurable business skills.

Classes are offered via a hybrid format of virtual group classes followed by individualized one- on-one sessions tailored to each DBE firm. With the help of Bellewether, Ltd., each participant creates an 100-Day Action Plan to be presented during week 8 of the Roundtable experience.



Entrepreneurship Training Program

◦ DBE EXECUTIVE ROUNDTABLE

Session topics include but are not limited to:

1. The Entrepreneurial Mindset & Business Operations
2. Product or Service Inventory
3. Finance
4. Marketing
5. Procurement
6. Production
7. Technology



DBE Design Build Networking Events

One of the many opportunities that DBE firms have in participating on projects includes working on an alternative delivery project such as Design Build either on the professional service or construction side. Networking events are held to introduce DBEs to the project and to the short-listed bidding teams, so that all parties can share information.

Networking events may be held virtually or in person at the discretion of the MoDOT Design Build Project Director and the ECR Division.

I-70 PROJECTS ARE CURRENTLY PART OF THE DESIGN BUILD NETWORKING.



DBE Workshops & Networking for Graduates

Entrepreneurship Training Program participants often hate to say goodbye after graduation. So, they can now enjoy expanded networking sessions and interactive workshops intended specifically for their level of development.

In addition to providing an opportunity for graduates to discuss potential new opportunities for collaboration as well as current challenges, these sessions also offer structured peer-to-peer problem solving and MoDOT Case Studies, under the guidance of a trained Bellewether facilitator.

These sessions are for graduates of the Entrepreneurship Training program.



DBE Business Coaching Program

MoDOT's Supportive Services Business Coaching Program provides assistance to certified DBE firms in Missouri, in areas that will enhance their ability to work on MoDOT projects.

Typically, coaching sessions are held virtually and may cover topics such as *accounting, bidding, bonding, business law, business plans, collaboration/teaming, certified payroll, estimating, financial review, information technology, marketing, project management, and safety.*



DBE Seminars & Networking Sessions

MoDOT Supportive Services sponsors seminars for DBE firms on topics of mutual interest to DBE firms and the highway construction community. Sessions such as the annual MoDOT Triple Play in Kansas City offer opportunities for DBE firms to network among themselves, with MoDOT & transportation agency staff and large contractors.

Networking events have been organized around major highway construction contracting or Design Build opportunities within the state.



DBE Seminars & Networking Sessions

THIS YEAR'S TRIPLE PLAY IS:

Monday, June 10 in Kansas City | 7th Annual Triple Play



DBE Advanced Contractor Training

With a view toward ensuring sustainability within the roster of MoDOT certified DBE firms, MoDOT Supportive Services has developed an advanced contractor training program. These DBE firms should be geared in heavy highway construction. Typically, participating DBE firms will have either completed the MoDOT Supportive Services DBE Entrepreneurial Training Program or have been in business for seven (7) or more years.

Advanced Contractor Training components include one-on-one sessions with the participating DBE firm owners for leadership evaluation and skill set development and includes **access to the FLITER® Business & Leadership Rating Scale assessment of business operations in 12 core business area functions.**

A deep dive consultative report about the business provides a pathway to actionable improvement and a one-on-one feedback session solidifies recommended next steps.

Participants in the program will also work with a coach to improve critical areas of management for their enterprise.



DBE Mentor – Protégé Program

MoDOT's Mentor-Protégé Program centers on the development of mutually beneficial business relationships between DBE firms and Prime contractors.

Mentoring firms provide help and training to protégé DBE firms to enhance business and technical capabilities and achieve increased capacity.

Joint Benefits include long-term relationships with a potential subcontractor or prime, developed innovative approaches and technologies, potential joint ventures, possible long-term relationships, expanded scopes and enhanced capabilities, possibility of new projects and revenues.



DBE Technical Assistance

The MoDOT Technical Assistance program is available to enhance technical proficiency. Technical training and technical resources are being made available on a limited basis to DBE firms in critical areas of growth and development.

Assistance will be determined based on the situation and the request. Topics may include software training, bid location, website improvement, HR Planning, membership fee assistance, and bid estimating.



DBE Reimbursement Program

MoDOT will help to eliminate barriers of entry to DBEs doing work or bidding on MoDOT projects through aid relating to costs of professional membership associations, trainings & certifications, web design, audited financial statements, estimating software and accounting software.

Expenses are eligible as long as any training or membership fees are relevant to the highway construction industry and any professional services or software utilized by a firm that currently works on or is bidding MoDOT projects.

Limits and rules for each category apply and MoDOT, at its sole discretion, approves items for reimbursement until allocated funding is expended within the line item.



DBE Application Assistance

If you are not a DBE certified firm but have an interest in becoming certified, reach out to Belwether to better understand the process.



Planned 2023-2024 DBE Seminars & Networking

December 4, 2023 | Design/Build Mixer | Columbia, MO

December 19, 2023 | Maximizing Consulting Opportunities w/MoDOT | Virtual

March 26, 2024 | Café Mixer | Chesterfield, Mo

June 10, 2024 | DBE 7th Annual Triple Play Networking Event | Kansas City, MO

July 19, 2024 | DBE Seminar & Networking for Graduates | St. Louis, MO

July 26, 2024 | DBE Seminar & Networking for Graduates | Kansas City, MO





The DBE Executive Roundtable graduates | 2024



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The DBE Executive Roundtable application process is always open!

TO APPLY GO TO [HTTPS://WWW.RESEARCH.NET/R/MODOT_ETP](https://www.research.net/r/modot_etp)

OR CALL US @ 816.554.9400



Many thanks to...



IF YOU ARE A DBE FIRM, PLEASE CONTACT US ABOUT POTENTIAL SUPPORT OPPORTUNITIES.

